## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No. )

Filed by a Party other than the Registrant  $\ \square$ 

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Filing Party:

Chec	k the a	appropriate box:	
	Prelin	minary Proxy Statement	
	Conf	idential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))	
	Defin	nitive Proxy Statement	
$\boxtimes$	Defin	nitive Additional Materials	
	Solic	iting Material Under §240.14a-12	
		Kirby Corporation (Name of Registrant as Specified in its Charter)	
		(Name of Person(s) Filing Proxy Statement, if other than the Registrant)	
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		k box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid ously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.	
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(4)	Date Filed:

## KIRBY CORPORATION

55 Waugh Drive, Suite 1000 P. O. Box 1745 Houston, Texas 77251-1745

March 18, 2016

## Dear Stockholder:

We have circulated proxy materials for Kirby Corporation's 2016 Annual Meeting of Stockholders to be held on April 26, 2016. Institutional Shareholder Services (ISS) and Glass Lewis & Co. (Glass Lewis) proxy advisory services have concluded that one of the nominees for election as a director, William M. Waterman, is not independent because he was the CEO of an unrelated company Kirby acquired in 2012 (Penn Maritime Inc.) and, since he serves on Kirby's Governance Committee, have recommended voting against Mr. Waterman's reelection as a director. Our Board of Directors disagrees with the ISS and Glass Lewis positions and strongly reaffirms its recommendation that stockholders vote FOR Mr. Waterman's election as a director for the following reasons.

- 1. Mr. Waterman and his family sold their entire interest in Penn Maritime and affiliated companies to Kirby in 2012 and Mr. Waterman resigned from all director and officer positions he held with Penn Maritime and affiliated companies contemporaneously with the acquisition by Kirby. Since then, Penn Maritime has been a wholly owned subsidiary of Kirby and the only interest of any kind that Mr. Waterman has in Penn Maritime is as a director and substantial stockholder of Kirby, which fully aligns his interests with those of Kirby's stockholders and presents no actual or potential conflict of interest that could affect his independent judgment.
- 2. The New York Stock Exchange, not ISS or Glass Lewis, establishes the independence requirements and standards for Kirby's Board of Directors. Mr. Waterman satisfies the NYSE independence standards, which differ from ISS and Glass Lewis guidelines and, unlike the ISS and Glass Lewis guidelines, do not disqualify a former executive officer of an acquired company from being considered independent.
- 3. Historically Kirby's principal business has been inland marine transportation, but we have expanded into coastal or offshore marine transportation in the last five years with several acquisitions, including Penn Maritime. Following his long and successful career in the coastal marine transportation business, Mr. Waterman brings to the Kirby Board valuable industry expertise in a relatively new and growing part of Kirby's operations.

Bill Waterman has no conflict of interest because of his prior position with Penn Maritime, he is independent under applicable NYSE rules and he adds valuable industry experience to the Kirby Board. We disagree with the ISS and Glass Lewis voting recommendations and encourage you to vote FOR Bill Waterman.

Thank you for your support of Kirby.

JOSEPH H. PYNE Chairman of the Board