## KIRBY CORPORATION Reconciliation of GAAP to Non-GAAP Financial Measures Excluding One-Time Items (unaudited, \$ in millions except per share amounts)

2019			Second Quarter 2019									019			Fo	urth Q	uart	er 201	9		Full Year 2019														
	Opera Incor	•	Earn Befor	•	Ne Earn Attr.	ngs	Diluted Earnings per Share		eratin ncome	•	arning ofre T	S	Net arnings Attr. Kirby	Ear	luted nings Share	•	ating ome	Eari Befo	iings re Tax	Ne Earni Att Kirt	ngs r.	Diluted Earnings per Share	perating ncome		arnings fore Ta	E	Net arnings Attr. Kirby	Earı	uted nings Share	Operating Income		arnings fore Tax	Net Earnings Attr. Kirby	Ea	iluted arnings r Share
GAAP earnings	\$7	/2.1	\$	58.3	\$ 4	4.3	\$ 0.74	\$	75.8	3 \$	62	.7\$	47.3	\$	0.79	\$	77.9	\$	64.5	\$4	8.0	\$ 0.80	\$ 16.2	\$	4.3	3 \$	2.8	\$	0.05	\$ 242.0	\$	189.8	\$ 142.3	\$	2.37
One-time items: Inventory write-downs Severance and early retirement expense		-		-		-	-		-		-		-		-		-		-			-	35.5 4.8		35.5 4.8		28.0 3.7		0.47 0.06	35.5 4.8		35.5 4.8	28.0 3.7		0.47 0.06
Earnings, excluding one-time items <sup>(1)</sup>	\$ <b>7</b>	72.1	\$	58.3	\$ 4	4.3	\$ 0.74	\$	75.8	3\$	62	.7\$	47.3	\$	0.79	\$	77.9	\$	64.5	\$4	8.0	\$ 0.80	\$ 56.5	\$	44.6	5\$	34.5	\$	0.58	\$ 282.3	\$	230.1	\$ 174.0	\$	2.90

2018		First Q	uarter	2018			Secor	nd Qua	rter 201				Third Q	uarte	er 2018	:			Four	th Qua	arter 20	18		Full Year 2018						
	Operating Income	-	s Ear	Net rnings r. Kirby	Diluted Earnings per Share	erating ncome		nings re Tax	Net Earnings Attr. Kirby	Ear	luted mings Share	Opera Inco	•	Earning Before T	s	Net arnings Attr. Kirby	Ea	Diluted arnings er Share	Operating Income		nings re Tax	Net Earning Attr. Kirby	E	Diluted arnings er Share	Operating Income	Earnings Before Tax	Net Earnings Attr. Kirby	Diluted Earnings per Share		
GAAP earnings (loss) One-time items:	\$ 50.7	\$ 42	5\$	32.4	\$ 0.54	\$ 55.8	\$	44.9	\$ 28.7	\$	0.48	\$ 6	8.0	\$ 57.	1 \$	6 41.8	\$	0.70	\$ (19.2	)\$	(30.3)	\$ (24.	4) \$	(0.41)	\$ 155.3	\$ 114.2	\$ 78.5	\$    1.31		
- Impairment of long-lived assets	-	-		-	-	-		-	-		-		-	-		-		-	85.1		85.1	67.	2	1.12	85.1	85.1	67.2	1.12		
- Impairment of goodwill	-	-		-	-	-		-	-		-		-	-		-		-	2.7		2.7	2.	1	0.04	2.7	2.7	2.1	0.04		
- Executive Chairman retirement	-	-		-	-	18.1		18.1	18.1		0.30		-	-		-		-	-		-	-		-	18.1	18.1	18.1	0.30		
- Higman transaction fees & expenses	3.3	3	3	2.5	0.04	-		-	-		-		-	-		-		-	-		-	-		-	3.3	3.3	2.5	0.04		
- Amendment to employee stock plan	3.9	3	9	3.0	0.05	-		-	-		-		-	-		-		-	-		-	-		-	3.9	3.9	3.0	0.05		
Earnings, excluding one-time items <sup>(1)</sup>	\$ 57.9	\$ 49	7\$	37.9	\$ 0.63	\$ 73.9	\$	63.0	\$ 46.8	\$	0.78	\$ E	8.0	\$ 57.	1 \$	6 41.8	\$	0.70	\$ 68.6	\$	57.5	\$44.	9\$	0.75	\$ 268.4	\$ 227.3	\$ 171.4	\$ 2.86		

2017		F	First Qua	arter 20	17		Second Quarter 2017								Third Qu	arter	2017				Fourt	h Qu	arter 2017	7		Full Year 2017						
	Operatin Income	•		Ne Earnii Attr. K	ngs	Diluted Earnings per Share	erating come		nings re Tax	Net Earning Attr. Kirby	Ea	Diluted arnings er Share	Operat Incom		Earnings Before Tax	Eai A	Net rnings Attr. (irby	Earn	uted nings Share	Operating Income	Earn Befor	•	Net Earnings Attr. Kirby	Diluto Earnir per Sh	ngs	Operating Income	Earnii Before	•	Net Earnings Attr. Kirby	Dilute Earnir per Sh	ngs	
GAAP earnings (loss) <u>One-time items:</u> - US tax reform and deferred tax liability	\$ 46.0	0\$	41.0	\$ 2	7.5	\$ 0.51	\$ 47.3	\$	43.0	\$ 25.8	В\$	0.48	\$ 52	2.9	\$ 47.9	\$	28.6	\$	0.52	\$ (52.6)	\$ (	58.9)	\$ 231.3	\$3	.87	\$ 93.6	\$7	3.0	\$ 313.2	\$ 5.	.62	
remeasurement - Impairment of long-lived assets	-		-			-	-		-	-		-	-		-		-		-	- 105.7	1	- 05.7	(269.4) 67.0	•	.51) .12	- 105.7	10	- 5.7	(269.4) 67.0		l.83) l.20	
Earnings, excluding one-time items <sup>(1)</sup>	\$ 46.0	.0 \$	41.0	\$ 2	7.5	\$ 0.51	\$ 47.3	\$	43.0	\$ 25.8	B\$	0.48	\$ 52	2.9	\$ 47.9	\$	28.6	\$	0.52	\$ 53.1	\$	46.8	\$ 28.9	\$ 0.	.48	\$ 199.3	\$ 17	8.7	\$ 110.8	\$ 1	.99	

Note: There were no one-time items identified in the first, second or third quarters of 2019, third quarter of 2018, or the first, second, or third quarters of 2017.

(1) Kirby uses certain non-GAAP financial measures to review performance excluding certain one-time items including: operating income, excluding one-time items; earnings before taxes on income, excluding one-time items; net earnings attributable to Kirby, excluding one-time items; and diluted earnings per share, excluding one-time items. Management believes that the exclusion of certain one-time items from these financial measures enables it and investors to assess and understand operating performance, especially when comparing those results with previous and subsequent periods or forecasting performance for future periods, primarily because management views the excluded items to be outside of the company's normal operating results. These non-GAAP financial measures are not calculations based on generally accepted accounting principles and should not be considered as an alternative to, but should only be considered in conjunction with, Kirby's GAAP financial information.